

# Statement of Activity 1st Quarter

January - March, 2024

		Total
	Jan - Mar, 2024	Jan - Mar, 2023 (PY)
<b>REVENUE</b>		
Conference revenue	3,227.59	602.07
Contributions	7,519.96	2,801.69
Convention Income	1,142.00	
Sales of Product Revenue	5,731.32	5,679.71
Shipping, Delivery Income	763.75	803.09
<b>Total Revenue</b>	<b>18,384.62</b>	<b>9,886.56</b>
<b>COST OF GOODS SOLD</b>		
Cost of Goods Purchased	2,993.58	6,937.87
Merchandise Shipping Postage	580.39	657.95
Shipping Subcontractor	2,329.00	1,500.00
<b>Total Cost of Goods Sold</b>	<b>5,902.97</b>	<b>9,095.82</b>
<b>GROSS PROFIT</b>	<b>12,481.65</b>	<b>790.74</b>
<b>EXPENDITURES</b>		
Bank and Merchant Charges	493.39	368.53
Conference Expenses		1,000.00
Convention Expense	2,021.79	
Legal & Professional Fees	2,525.00	800.00
Software Subscriptions	276.91	259.53
Taxes & Licenses		550.00
Web Hosting Expenses	36.16	131.15
<b>Total Expenditures</b>	<b>5,353.25</b>	<b>3,109.21</b>
<b>NET OPERATING REVENUE</b>	<b>7,128.40</b>	<b>-2,318.47</b>
<b>OTHER REVENUE</b>		
Interest Earned	0.29	0.15
<b>Total Other Revenue</b>	<b>0.29</b>	<b>0.15</b>
<b>NET OTHER REVENUE</b>	<b>0.29</b>	<b>0.15</b>
<b>NET REVENUE</b>	<b>\$7,128.69</b>	<b>\$ -2,318.32</b>